INCOME	FINAL BUDGET 2016-17	Proposed BUDGET 2017-18
DUES	931,797	931,797
FSBIT SERVICE FEES	50,000	50,000
FSBIT BUSINESS DEVELOPMENT	12,000	12,000
LEASE PURCHASE	9,000	9,000
CONFERENCE REGISTRATIONS	160,000	157,000
SPONSORSHIPS	175,000	170,000
INTEREST	1,000	2,400
FEITF INCOME	0	15,600
RENT - FSLRS/OTHER	12,000	12,000
MEETING REGISTRATIONS (DIL & FRN)	18,600	22,125
SUPERINTENDENT SEARCHES	50,000	60,000
BOARDDOCS INCOME	50,100	62,100
MISCELLANEOUS	5,400	6,000
FSLRS-RETURN OF INITIAL START UP COST	25,000	,
TOTAL INCOME  OPERATING RESERVE	1,499,897	1,510,022
EXPENSE - SUMMARY (details follow pgs 2 - 5)		
SALARIES & BENEFITS	534,100	571,343
TRAVEL	34,000	41,000
BUILDING EXPENSES	102,595	101,823
OTHER EXPENSES	814,023	778,317
TOTAL EXPENSE	1,484,718	1,492,483
CONTINGENCY RESERVE/ (DEFICIT)	180	2,439
TOTAL EXPENSES & RESERVE / (DEFICIT)	1,499,897	1,510,022

SALARIES AND BENEFITS	Amended BUDGET 2016-17	Proposed BUDGET 2017-18
SALARIES PAYROLL TAXES EMPLOYEE HEALTH/DENTAL/LIFE PROGRAM PENSION/RETIREMENT PENSION FORFEITURES	391,600 30,600 66,000 54,900 -9,000	412,271 31,988 69,300 57,784
TOTAL SALARIES & BENEFITS	534,100	571,343



	Amended BUDGET	Proposed BUDGET
TRAVEL	2016-17	2017/18
PRESIDENT EXECUTIVE COMMITTEE	5,000 6,000	7,500 6,000
LEGISLATIVE CHAIR	1,500	1,500
FR CHAIR	2,000	4,000
NOMINATING COMMITTEE  EXECUTIVE DIRECTOR	1,500 15,000	2,000 15,000
DIRECTOR OF ADVOCACY SERVICES	1,500	2,000
MEMBER COMMUNICATIONS MANAGER	1,500	3,000
TOTAL TRAVEL EXPENSES	34,000	41,000

#### Notes;

FR Chair expenses to FSBA FIA Sep 2017 **and** NSBA Advocacy Jan 2018 Nominating Committee will not meet during DIL due to timing, therefore cost will be greater Dir of Advocacy Services expenses FSBA FIA Sep 2017 and various meetings around the state

BUILDING EXPENSES	Amended BUDGET 2016-17	Proposed BUDGET 2017-18
DEBT RETIREMENT (MORTGAGE) UTILITIES REPAIRS & MAINTENANCE PARKING JANITORIAL TAXES-PROPERTY	55,445 11,600 10,000 8,500 5,650 11,400	55,445 11,100 10,000 8,628 5,650 11,000
TOTAL BUILDING EXPENSES	102,595	101,823



OTHER EXPENSES	FINAL BUDGET 2016-17	Proposed BUDGET 2017-18
ACCOUNTING BANK/CREDIT CARD PROCESSING FEES BOARD OF DIRECTORS LEADERSHIP MEETING CONFERENCE EXPENSE CONSULTANTS - LEGISLATIVE/CRC DAY IN THE LEGISLATURE EXPENSE DIGITAL COMMUNICATIONS/WEBSITE MAINTENANCE DUES & SUBSCRIPTIONS EQUIPMENT LEASES FURNITURE/IT EQUIPMENT PURCHASES INSURANCE: D&O LIAB, FIDELITY BOND, MBRS AD&D IT EQUIPMENT MAINTENANCE LEGAL LEGISLATIVE EXPENSE MISC MEETING EXPENSES MISCELLANEOUS NSBA & FSBA ADVOCACY/EQUITY - WASHINGTON NSBA CONFERENCE NSBA DUES NSBA LEADERSHIP OFFICE SUPPLIES OUTSIDE PRINTING POSTAGE PROFESSIONAL DEVELOPMENT-EXEC/STAFF SUPERINTENDENT SEARCH EXPENSE TAXES-UNRELATED BUSINESS INCOME TAX TECHNOLOGY LICENSING FEES/UPDATES TELEPHONE	2016-17  20,600 9,000 35,000 260,000 30,000 15,000 6,750 1,000 21,000 16,000 15,000 7,000 9,500 5,000 12,000 20,000 48,919 4,000 10,000 3,000 10,000 3,000 10,000 36,000 6,000 17,000 7,000	18,000 9,000 35,000 240,000 34,000 14,000 1,750 1,000 5,850 7,000 20,757 17,900 15,000 7,000 5,100 4,000 11,000 20,000 35,748 4,000 9,000 2,500 15,365 46,000 7,000 18,000 7,000
WEBCAST/VIDEO PRODUCTION	2,100	4CE 047
FUNDING TO PROFESSIONAL DEVELOPMENT	180,454	165,347
TOTAL OTHER EXPENSES  CONTINGENCY RESERVE/ (DEFICIT)	820,023 180	2,439
TOTAL EXPENSES - ALL PAGES	1,499,897	1,510,022

### FLORIDA SCHOOL BOARDS ASSOCIATION PROFESSIONAL DEVELOPMENT PROGRAM BUDGET

### FOR FISCAL YEAR 2017 - 2018 NON ELECTION YEAR

INCOME	Amended BUDGET 2016-17	Proposed BUDGET 2017-18	
FUNDING FROM FSBA	180,454	165,347	1
CERTIFIED BOARD MEMBER FORUM FEES	20,250	19,125	
MASTER BOARD FEES	21,000	54,870	2
TECHNICAL ONSITES/ONLINE WORKSHOPS FEES	18,100	16,025	-
NEW BD MBR TRAINING-SURVIVAL SKILLS II FEES	5,625	0	
TOTAL INCOME	245,429	255,367	
EXPENSES			
SALARIES AND BENEFITS			
SALARIES	110,302	115,152	
PAYROLL TAXES	8,692	8,954	
EMPLOYEE HEALTH/DENTAL/LIFE PROGRAM	17,100	17,900	
PENSION/RETIREMENT	15,500	16,151	
TOTAL SALARIES & BENEFITS  OTHER EXPENSES	151,594	158,157	4
AWARDS/RECOGNITION	2,000	4,000	
CONSULTANTS	37,850	48,300	
DIGITAL TRAINING DEVELOPMENT	1,500	1,500	
EQUIPMENT - PURCHASES	3,000	3,000	
MB/CBM FORUMS MEETING EXPENSE	15,000	9,450	
NEW BD MBR TRAINING-SURVIVAL SKILLS II	5,000	n/a	3
PARKING	2,400	2,280	
POSTAGE	500	500	
PRINTING	500	500	
PROFESSIONAL DEVELOPMENT-DIRECTOR & TEAM	5,000	5,000	
SUPPLIES/MATERIALS	4,000	4,000	
TECHNOLOGY LICENSING/UPDATES	2,900	3,000	
TELEPHONE	360	480	
TRAVEL-PROFESSIONAL DEVELOPMENT TEAM	13,825	15,200	
TOTAL OTHER EXPENSES	93,835	97,210	
TOTAL EXPENSES	245,429	255,367	

- 1. FSBA contribution
- 2. Master Board Program fees will be split between the 2016-2017 and the 2017-2018 fiscal years. Estimated fees billed for the Master Board Program in 2016-17 are \$88,500. These fees are allocated as follows; \$33,630 to 2016-2017 and \$54,870 to 2017-2018.
- 3. Election year only
- 4. Salary increases based on performance and assumption of additional responsibilities

### 2017-2018 FSBA Budget Notes

#### **SALARIES AND BENEFITS**

16-17 Amended budget for salaries was lower than original budget by approximately \$10,000 due to unfilled position for several months of 2016/17

Executive Director salary increase per Executive Officers

Salary increases based on performance and assumption of additional responsibilities

Health/Dental program estimated at 5% increase

#### **TRAVEL**

President travel includes advocacy events (previously charged to the event, not the participant) Year 2 of 2 year advocacy cycle with two travel events rather than 1

#### **OTHER EXPENSES**

Digital communications/website maintenance lower due to staff assuming responsibility